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Scottsdale, AZ 85260

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February 8, 2012

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Pima Commerce Center
Hail Loss – October 2011

Dear Mr. Scott:

I am writing to let you know how impressed and appreciative we are at the job you did on adjusting the hail loss at the Pima Commerce Center.

We had contacted your firm after the association for this building receiving what we felt was a very low offer from Farmers (\$166,000). At our request, we had the association engage your firm to review the claim and see if a higher offer could be obtained.

That was certainly the right choice because your firm was able to obtain an offer of over \$680,000. The association was impressed and so are we. The numbers simply speak for themselves. Your firm will certainly be recommended to any of our clients in the event they suffer a loss.

Please pass on our sincere thanks to Tony Astone, Dow Brooks and everyone else at The Greenspan Co. / Adjusters International for their amazing work. Should you need any additional references, please call me directly at (480) 422-6930 ext. 234.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Brooke Anderson', is written over the typed name and title.

Brooke Anderson
PM Pima Commerce Center, LLC