



February 5, 2012

To:

Joshua Scott
The Greenspan Company / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Re: Thunderbird Villas
9204 S. 7th Place – Phoenix AZ
Fire Loss - 2011

o 480 782 5100 f 480 782 5102

1050 E Southern Avenue, Suite D
Tempe, Arizona 85282

www.chamberlinandassociatesllc.com

Dear Josh,

I wanted to write and thank you, Dow, and everyone else who assisted with the tremendous results you were able to obtain on Thunderbird Villas.

Early in the process the owner was apprehensive about hiring a consultant to work the claim on their behalf. They thought, like I once thought, the insurance company was looking out for the owners best interests. It's clear now that I have been through this several times; the friendliness of an insurance company diminishes as the amount of damage increases.

Everyone at The Greenspan Co. / Adjusters International who worked on the claim leveled the playing field for us. The construction estimators, accountants, inventory personnel and the negotiating experts made all of the difference, again.

Josh, as always the owner is ecstatic with the results. And once again we look great to our clients because you are part of our emergency management plan. I can't thank you enough.

If you ever need a reference please feel free to have them call me first!

Sincerely,

Dave Chamberlin
Owner
Chamberlin and Associates