



Catahoula Parish School Board

Post Office Box 290
200 Bushley Street
Harrisonburg, LA 71340

June 7, 2000

Bill Koehler
ADJUSTERS INTERNATIONAL CO. INC.
1044 Osage Avenue
Kansas City, KS 66105

Dear Bill:

Enough time has passed for the magnitude of your services to have finally "settled in", and I want to take time to thank you for what you did for us.

As you know, Catahoula Parish School District receives local support completely from sales and property taxes. We are mostly rural without benefit of any large urban area or commercial basis for revenue. With a declining population base, we are therefore faced with aging buildings, shrinking enrollments, increased costs, and declining revenues.

One of our "mothballed" (to put it kindly) high school facilities suffered some structural roof damage as a result of a small tornado. That facility was roofed and sided with a cement asbestos material. You were able to convince the insurance company to pay for abatement of the entire problem and pay for complete interior repairs to a magnitude not envisioned by our staff. The abatement and the actual cash value of those repairs left us with a windfall of a very considerable sum of money – for our discretionary use.

Your detailed presentation and masterful negotiation with the insurance company were done with such professional detail and finesse that we, the school district, would never have been able to achieve what you did. I speak with complete confidence when I say that no school district should ever attempt to quantify its loss after any catastrophe or to enter into any negotiations with their insurance carrier without your assistance. We are, after all, educators and administrators and not versed or proficient in handling and negotiating insurance claims.

Should you ever need a referral or recommendation for your services please use my name or call me and I will recommend you and Adjusters International in an instant.

Sincerely,

L. Keith Guice, Superintendent
Catahoula Parish Schools