



September 25, 1996

Bob Beneke  
Adjusters International  
5454 La Sierra, Suite 202  
Dallas, TX 75231

Dear Bob:

I would like to personally thank you and Russell for your diligent handling of our hail damage claim of March 25, 1995. As a result of your work, our claim went from Traveler's initial assessment of \$2,749,525 to an agreed upon amount of \$8,232,321. With your recommendation, we have also sent another claim for over \$1M to our previous carrier for old hail damage under their policy period.

Your professionalism with our carrier was appreciated and your ability to work with the limited information the school district was able to provide you was amazing. We would like to continue to use Adjusters International in the event that we have another large loss, although I hope that doesn't happen. Thank Scott for selling me on the idea to use your firm and thank you all for helping me to look good to my management.

Sincerely,

Cheryl Johnson  
Director of Risk Management

cc: Scott Davidson

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Dallas Public Schools

Yvonne Gonzalez  
*Acting General Superintendent*

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