924 WEST STREET PETALUMA, CA., 94952

DECEMBER, 29, 1995

MR. RANDY GOODMAN, MANAGER THE GREENSPAN COMPANY 400 OYSTER POINT BLVD., SUITE 519 SOUTH SAN FRANCISCO, CA. 94080

> RE: FIRE LOSS OF IRMA HOPKINS 1703 SPRINGHILL ROAD PETALUMA, CA. 94952

DEAR MR. GOODMAN,

IN SEPTEMBER OF 1994 IRMA HOPKINS SUFFERED A DEVASTATING LOSS BY FIRE TO HER HOME IN PETALUMA. IN SPITE OF HER ADVANCED AGE OF NINETY NINE YEARS SHE INSISTED ON REBUILDING HER HOME ON HER RANCH, APTLY NAMED TRANQUILLITY. MY WIFE, JEANNE, AND I HAVE BEEN LOOKING AFTER MRS. HOPKINS FOR THE PAST SIXTEEN YEARS AS SHE IS WITHOUT FAMILY.

HOW FORTUNATE THAT WE HIRED THE GREENSPAN COMPANY TO ASSIST US IN RECOVERING THE MONEY FROM HER INSURANCE COMPANY, WHICH BY THE WAY WAS MOST DIFFICULT TO WORK WITH. WITHOUT THE OUTSTANDING DEDICATION AND PROFESSIONAL SERVICES OF ROBERT CROWN, DAVID VERBITS AND ANN MARIE LUKAS, MRS. HOPKINS WOULD NOT HAVE HAD SUFFICIENT MONEY TO REBUILD HER HOME.

ANN MARIE SPENT MANY HOURS WITH MRS. HOPKINS LISTING ALL OF HER POSSESIONS AND COMPILING AN INVENTORY OF HOUSEHOLD ITEMS. DAVID KEPT IN TOUCH WITH US AND DEALT VERY COMPENTLY WITH THE CLAIMS REPRESENTATIVE OF THE INSURANCE WE PROBABLY WOULD HAVE GIVEN UP IN FRUSTRATION HALF WAY THROUGH COMPANY. THE WHOLE PROCESS.

WE BOTH THANK YOU FOR THE PROFESSIONAL AND THOROUGH WAY THIS MATTER WAS HANDLED, MUCH TO MRS. HOPKINS PLEASURE AND OUR GREAT RELIEF.

Charles Mahony

CHARLES I. MAHONEY

JEANNE B. MAHONEY

Jeanne B. Mahoney, P.O.a. for Irma C. Nophens