Kevin J. Mullen

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Robert I. Crown CPPA
The Greenspan Co.
400 Oyster Point Blvd. #519
S. San Francisco
CA 94080

Dear Rob,

When I first met you on the driveway in front of our burned out home a year ago, I was in a very bad state. Everything in my background warned against doing business with a stranger from an industry I had never heard of.

Still, I had a friend who fared badly in the Oakland Hills fire from a lack of knowledge of how the insurance process worked. A year later, with our home rebuilt, it's obvious that our association with the Greenspan Co. is one of the wisest decisions we ever made.

It was your presentation which convinced us that it was in our interest to become a Greenspan client. It was our continuing relationship with Dean Osborne, who guided us through the process and saw to it at every turn to the final settlement that our interests were protected, which confirmed that our choice was correct.

Should anyone want a personal recommendation, tell them to be free to call us, or even drop by, to see the results.

Best regards

Kevin Mullen

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