NHeLP National Health Law Program, Inc.

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November 26, 1984

Mr. Sidney Greenspan
The Greenspan Company
3550 Wilshire Boulevard, Suite 1040
Los Angeles, California 90010

Re: Services to National Health Law Program, Inc.

Dear Mr. Greenspan:

On the evening of March 16, 1984, the offices of the National Health Law Program were hit by a major fire. The building we own was gutted and our files, furniture, and equipment were severely burned. On advice of our certified public accountant, we contacted your firm to handle our insurance claim. Needless to say, the immediate aftermath of the fire was a time of considerable anxiety and uncertainty for those of us charged with the task of rebuilding the Program. As a non-profit public interest organization, we had almost no experience dealing with the miasma of complicated issues involved in coping with such an overwhelming event.

From the first day he was assigned to our case, your representative, Richard Tanitsky, proved to be a most capable ally in helping us sort out our plans of action. Not only did he assist us in filing our claims with the two insurance companies with which we had coverage, he saw to it that we received speedy and effective attention from the fire restoration company as well as from the board-up and security firms that were needed in the days immediately after the fire. I know that without his assistance and counsel, we would have incurred far more trouble and expense.

In addition, Richard was able to negotiate an extremely favorable settlement with both of our insurance carriers. I believe that he was able to secure the maximum amount of payment for all of our claims, and we were able to restore both the building and the contents with minimal out-of-pocket expense on our part. I seriously doubt that we would have ever been able to restore our operations to normal so promptly or so well if Richard had not been helping us. His services were invaluable and I commend both him and your firm for the expertise and professionalism that were shown to us.

I would be happy to have you use the National Health Law Program as a future reference. We are grateful to your firm and, most especially, to Richard Tanitsky.

Very truly yours,

Sylvia Drew Ivie

Sylvia Drew Ivie
Executive Director

SDI/nb