

SAN JOSE FOOTHILL FAMILY COMMUNITY CLINIC

2880 Story Road
San Jose, CA 95127

May 28, 2010

Kenneth Crown
Executive Vice President
The Greenspan Company/Adjusters International
75 East Santa Clara Street #380
San Jose, CA 95113

Dear Ken:

It gives me great pleasure to send this letter of recommendation to you for the excellent work that you and Chris Glenister of your office preformed in the adjustment of our Business Interruption/Extra Expense claim with our carrier, Lexington Insurance. As you are aware, my predecessor made the unfortunate mistake of not hiring your firm in the very beginning when we suffered this devastating loss to our medical facility. At the time we had retained your firm, Lexington had measured our Business Interruption loss at only \$140,000.00. Through you and Chris Glenister's meticulous detailed schedules and income projections, we ended up collecting an additional \$210,000.00, **a 250% increase** in our recovery. Your firms fees were minimal in comparison to our recovery.

As you know Ken, I will be departing as CEO from San Jose Foothill Family Community Clinic, Inc. in the next week. However, I wanted to make sure that you received this letter of recommendation prior to my departure. Please feel free to use me as a reference for any non-profits or medical clinics that should suffer a major loss. There is no doubt that we made the right choice when Pam Bower of Adelson Hess and Kelly had personally referred you to our facility.

I understand from your analysis of our insurance policy that there may be a possibility to collect yours and our attorney's fees. Although we never expected this, it is certainly good news and I hope you will keep me advised as to this eventual outcome. In the meantime, I wish you and The Greenspan Co./Adjusters International all the success that comes with hard work and excellent results.

Respectfully,

A handwritten signature in cursive script that reads "Chuck Wiesen".

Chuck Wiesen, CEO

SAN JOSE FOOTHILL FAMILY COMMUNITY CLINIC

2880 Story Road
San Jose, CA 95127

May 28, 2010

Kenneth Crown
Executive Vice President
The Greenspan Company/Adjusters International
75 East Santa Clara Street #380
San Jose, CA 95113

Dear Ken:

It gives me great pleasure to send this letter of recommendation to you for the excellent work that you and Chris Glenister of your office preformed in the adjustment of our Business Interruption/Extra Expense claim with our carrier, Lexington Insurance. As you are aware, my predecessor made the unfortunate mistake of not hiring your firm in the very beginning when we suffered this devastating loss to our medical facility. At the time we had retained your firm, Lexington had measured our Business Interruption loss at only \$140,000.00. Through you and Chris Glenister's meticulous detailed schedules and income projections, we ended up collecting an additional \$210,000.00, **a 250% increase** in our recovery. Your firms fees were minimal in comparison to our recovery.

As you know Ken, I will be departing as CEO from San Jose Foothill Family Community Clinic, Inc. in the next week. However, I wanted to make sure that you received this letter of recommendation prior to my departure. Please feel free to use me as a reference for any non-profits or medical clinics that should suffer a major loss. There is no doubt that we made the right choice when Pam Bower of Adelson Hess and Kelly had personally referred you to our facility.

I understand from your analysis of our insurance policy that there may be a possibility to collect yours and our attorney's fees. Although we never expected this, it is certainly good news and I hope you will keep me advised as to this eventual outcome. In the meantime, I wish you and The Greenspan Co./Adjusters International all the success that comes with hard work and excellent results.

Respectfully,

A handwritten signature in cursive script that reads "Chuck Wiesen".

Chuck Wiesen, CEO