

2809 MIDDLEFIELD ROAD Redwood City, CA 94063 (415) 369-2575

## Hoffmann Paint Company, Inc.

April 4, 1987

Mr. Randy Goodman Greenspan Company 400 Oyster Point Blvd. So. San Francisco, Ca. 94080

Dear Randy,

I would like to thank you for all the help you and your associates at the Greenspan Company have given us at Hoffmann Paint Company after our disasterous fire. I must say that at first I was uncertain about hiring our own adjusting company, but having had the pleasant experience of working with you has given me the insight as to how very important your assistance was.

You and the Greenspan Company have presented yourselves in a very professional manner and have been very thorough in compiling information for the insurance company. I am certain that your assistance has not only saved me many hours of labor and frustration but has also saved me many dollars in compiling information which I might have overlooked in determining por actual losses.

I. would recommend you and the Greenspan Company in highest regards to anyone who is as unfortunate as us in having a fire or other disasterous damage to their property or business.

Sincerely,

Vice President

Hoffmann Paint Co., Inc.