

GreenFlow LLC
105 Serra Way #448
Milpitas CA 95035
510-468-4508

November 8, 2012

To: Joshua Scott
The Greenspan Co. / Adjusters International
6380 E Thomas Rd #324
Scottsdale AZ 85251

Dear Josh,

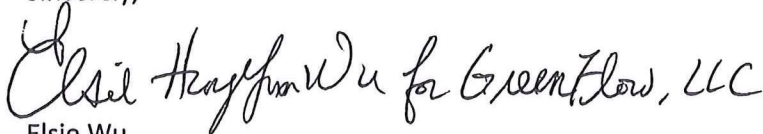
Thank you for assisting us with our claim in Arizona. We had never really heard of your services until we suffered a loss and admittedly I was a bit skeptical. After being referred to you from our property manager, who gave you a glowing recommendation, we decided to put our trust in you.

We attempted to work with the insurance company on our own but they wanted us to do all of the work! They even wanted us to track down multiple estimates for every trade. They even told us they wanted us, while in California, to coordinate the repairs and they would not pay for a General Contractor to assist us.

I am very happy we hired your company to help us. The insurance company was only offering us \$88,000 to settle our loss. You were able to negotiate \$170,000. The numbers speak for themselves. You were even able to get the insurance company to pay for a General Contractor to do the work so that we did not have to.

Everyone at The Greenspan Co. / Adjusters International did a great job and we could not have gotten our property up and running again without you. Thank you again. If you ever need a reference please feel free to use me.

Sincerely,



Elsie Wu

Managing Partner, GreenFlow LLC