## **Thomas Brocato**

685 Noe Street, No. 1 San Francisco, CA 94114 Phone: 415-786-5759 Email: taspen@comcast.net

October 30, 2014

The Greenspan Co/Adjusters International 400 Oyster Point Blvd., Suite 519 South San Francisco, CA 94080

I wish to thank you and Steve Severaid for the terrific job in negotiating my insurance claim. My Victorian apartment building on Haight Street in San Francisco recently had a devastating fire. Major portions of the rear and interior finishes were structurally and aesthetically destroyed. In addition, there was smoke and water damage to the remaining units and my tenants had to be displaced. The insurance company hired somebody that they called an independent adjuster. This individual stated that he would represent my best interests and that retaining a public adjuster was not necessary. Several months into the claim I knew I was being led down the wrong path. I am glad I made the decision to ultimately hire The Greenspan Co./Adjusters International. I probably should have done it sooner.

Ironically, my insurance company hired a construction consultant from San Diego to try and estimate the damages to my San Francisco Victorian. With your help we were able to convince the insurance company to hire a local contractor to properly assess the damages. Even then The Greenspan Co./Adjusters International had its own construction expert work hand in hand with the insurer's consultant to measure the loss. When the insurance company tried to low ball the claim by hiring engineers and even a lawyer you and your team were right there by my side fighting back. I would have easily suffered additional losses had it not been for your experience, skill and The Greenspan Co./Adjusters International's reputation. I was able to recover well in excess of the insurance company's initial offer, which was far more than what I could have recovered on my own.

I considered the monies I owed to The Greenspan Co./Adjusters International as very reasonable in context of the service I received. Thank you for all your efforts. I am happy to recommend you and your firm anytime.

Sincerely,

Thomas Brocato

Jan Drocoto