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February 5, 2012

To:

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1050 E Southern Avenue, Suite D

Tempe, Arizona 85282

and chamberly associates He con-

Joshua Scott The Greenspan Company / Adjusters International 6380 E Thomas Rd #324 Scottsdale AZ 85251

Re:

Thunderbird Villas

9204 S. 7<sup>th</sup> Place - Phoenix AZ

Fire Loss - 2011

Dear Josh,

I wanted to write and thank you, Dow, and everyone else who assisted with the tremendous results you were able to obtain on Thunderbird Villas.

Early in the process the owner was apprehensive about hiring a consultant to work the claim on their behalf. They thought, like I once thought, the insurance company was looking out for the owners best interests. It's clear now that I have been though this several times; the friendliness of an insurance company diminishes as the amount of damage increases.

Everyone at The Greenspan Co. / Adjusters International who worked on the claim leveled the playing field for us. The construction estimators, accountants, inventory personnel and the negotiating experts made all of the difference, again.

Josh, as always the owner is ecstatic with the results. And once again we look great to our clients because you are part of our emergency management plan. I can't thank you enough.

If you ever need a reference please feel free to have them call me first!

Sincerely,

Dave Chamberlin

Owner

Chamberlin and Associates