



SHAKLEE
CORPORATION

December 7, 1977

Mr. Sidney Greenspan
Sidney Greenspan & Associates
3440 Wilshire Boulevard
Los Angeles, CA90016

Dear Sidney:

I would like once more to express my thanks and appreciation for the statesmanlike manner in which you conducted yourself as an appraiser in our long and troubled adjustment process with the Travelers Insurance Company. Despite the fact that Travelers went out of their way to harass you personally, you constantly displayed a strong will and even temperament.

Your expert knowledge and fair evaluation of the facts of our case was very much appreciated. I think the fact that we finally received the full policy limits in our business interruption claim speaks for itself.

Again, many thanks for all your help and assistance.

Sincerely yours,

Hugh A. Eyerly
Sr. Vice President-Finance

HAE/km

SIDNEY GREENSPAN AND COMPANY

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