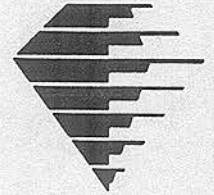


Services, Inc.
3791 Catalina Street
Los Alamitos, CA 90720
Tel 310-598-2446
Tel 714-826-2360
Fax 310-493-6840
Fax 310-430-2373 (Printing)
Fax 310-431-4850 (Graphics)



March 13, 1997

The Greenspan Company
Paul Migdal
3600 Wilshire Boulevard
Suite 300
Los Angeles, CA 90010-0025

Paul,

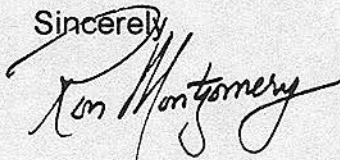
Many thanks to both you and Sandy Cho, you formed a great team on behalf of Trend. From a beginning of zero (\$0) dollars offered from our insurance company and after nearly a year of work we finally achieved an acceptable settlement.

While we believed (or hoped) that we could reach our stated goal and have repayment of our interruption losses, we were never really confident that we could settle without litigation.

After a lot of hard work and persurverence we achieved a \$3.9 million settlement.

We appreciate your help and recommend you to those who find themselves facing the insurance behemoth.

Sincerely,



Ron Montgomery
Vice President Strategic Planning