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In April of last year, a collapse occurred in a four-story, 100 year old office building that I own. Needless to say, there were many issues at the time as to how to proceed with the handling of my claim. My insurance broker and attorney suggested that I give you a call indicating that were really the experts in handling claims adjusting.

I met with Gordon and Jimmy, and although I was quite impressed, I was not thrilled about having to pay a portion of my settlement to get what I thought I was entitled to. Looking back, I am glad I made the decision.

Today I received the final payment, and although the battle has been tough, I can't tell you how much I appreciate your efforts and the results that you achieved. After 40 years of experience in building development, I've had my fair share of difficult situations. My decision to retain you proved to be prudent and beneficial in every way. You analyzed my insurance policy and strategically formulated my claim to optimize all benefits that could be obtained in my insurance policy. You were tough, disciplined, and focused.

I appreciate your persistence, your patience and your guidance.

I can honestly say that this is one commission check I am glad to pay.

Best Wishes for a Happy Holiday Season, I remain

Very Truly Yours,



Edward J. Conner