## **ROYAL KNIGHTS, INC.**

Family Owned & Operated

**CAFE COBBLESTONE** 

475 N. Lake Blvd. P.O. Box 8336 Tahoe City, CA 96145 Tel: (530) 583-2111 Fax: (530) 583-1816

1175 Lincoln Avenue San Jose, CA 95125

**ROUND TABLE PIZZA** 

Tel: (408) 295-4644 Fax: (408) 295-7823

November 7, 2004

To whom it may concern:

I am speaking on behalf of our entire family when we say Thank You to Bill Greenspan and Greenspan Co./Adjusters International. In October 2002, our family owned and operated a business that was destroyed in a fire. When we began dealing with the day to day details of establishing a claim we realized that we were not speaking the same language as our Insurance Company and through a business recommendation, hired Greenspan to handle our claim.

During the course of 2 years we trusted Greenspan Co. to oversee and communicate with our Insurance Company, and even though life was not normal, having an individual to trouble shoot and document all conversations allowed us to concentrate on the rest of our commitments outside of our Insurance Claim.

We feel, had we not hired Greenspan Co. /Adjusters International to handle our claim, the outcome would have been far less favorable. The average person would have become discouraged and Bill Greenspan persevered on our behalf to complete the task with positive results. We settled with our Insurance Company twenty five months after the destruction of our business and have since moved on in our business endeavors and we are very appreciative of what Greenspan Co./Adjusters International accomplished.

If you require further information, please feel free to contact me at 408-265-5128.

Sincerely,

Sandra I. Burkitt

Chief Financial Officer