## Jo Jo's Cafe

## Chinese & American Food

1537 Ocean Avenue, San Francisco, CA 94112 Office: (415) 452-9618 Cell: (415) 218-6338

August 28, 2012

The Greenspan Co. / Adjusters International 400 Oyster Point Blvd. # 519 South San Francisco, CA 94080

The fire we had at our family owned restaurant was the most devastating event that we have ever experienced. We are very grateful that our Realtor referred us to you and KC Cullum. September 10, 2010 is a day our family will never forget. Thank you for all your help.

We had two insurance companies to deal with, one for our building and one for our contents and business interruption. The insurance adjusters immediately surrounded us and told us that they would take care of us and that we did not need any professional help to represent our interests. We soon realized the meaning of the term "fox watching the chickens coop." We are so glad that we retained the services of The Greenspan Co. / Adjusters International and had you and your team as our advocates. Your service was a tremendous help.

The Greenspan Co. / Adjusters International developed a tremendous team to help us recover. Vic Johnson did a great job on the building claim. Jenny Schulz was very responsive on our contents claim. Both Chris Glenister and Amber Grove were always on top of the business interruption claim. Your negotiation of the claim allowed us to recover the maximum under the terms of our policy and was more than twice what both the insurance companies offered. We were happy to pay for the services of your company.

Again, thank you for all your efforts. We look forward to being a reference for your company.

Sincerely,

Joanna Lei

President & Owner