

March 28, 2011

The Greenspan Company/Adjusters International 400 Oyster Point Blvd., Suite 519 South San Francisco, CA 94080

As you know, we suffered a devastating fire at our family owned restaurant. Never could we have imagined the difficulty we would encounter with our insurance company. Not only did they drag their feet but they kept changing the adjuster assigned to our loss. They refused to properly cover the damages to the kitchen equipment. We thought we may have to close the business for good. It was heartbreaking for our entire family.

We wish to thank you and your team for your diligent efforts on our behalf. In the beginning we knew the \$7,000.00 the insurance company was offering was not going to cover the damages. Even after your involvement the insurance company refused to accept our proposal for a reasonable settlement of the damages. They kept coming back to us with inconsistent statements regarding our coverage. It was a nightmare but you and your team kept assuring us you would continue to fight and guided us carefully through some very tough negotiations.

You and Chris Glenister were always there for us and your hard work paid off when you recovered for us in excess of \$1,300,000.00. We greatly appreciate your expert advice and the tenacity with which you negotiated to save our beloved restaurant.

Please do not hesitate to have potential clients contact us for a reference.

Sincerely,

Antonio Castillo

Limon Restaurant

Martin Castillo

Limon Restaurant