



August 25, 2014

Mr. Gordon Scott – President
The Greenspan Co./ Adjusters International
400 Oyster Point Blvd., Suite 519
South San Francisco, CA 94080-1921

TO WHOM IT MAY CONCERN:

In May of 2013, a fire erupted in one of our tank farms and engulfed in excess of 2 million gallons of tank cooperage, in addition to substantial filtration equipment, critical electrical, refrigeration and process piping infrastructure. Given the magnitude of the loss and our inexperience of handling a claim of this nature, we felt it important to employ the assistance of professionals in this field.

After interviewing a number of firms that work in the area of insurance recovery, we selected The Greenspan Co./ Adjusters International. Paul Migdal and Chris Glenister assisted our Company in devising a strategy and a work plan to present our claim in such a way to maximize insurance proceeds recovery.

Paul and Chris demonstrated professionalism in all aspects of our claim, communicated regularly and served as a great advocate for our company. We appreciate the manner in which The Greenspan Co./ Adjusters International took the lead in handling our claim. It allowed us to focus on running our affairs in the course of business while The Greenspan Co./ Adjusters International worked in the best interest of our company in dealing with the insurance company. Given the outcome of our claim, we would not hesitate to recommend The Greenspan Co./ Adjusters International to anyone who needs assistance with an insurance claim.

Sincerely,

Matthew S. Towers
Chief Operating Officer